



SG Equipment Finance is one of the leading international specialists for Equipment and Vendor Finance. One of the target markets is the **Graphic Industry**.

We have local market and asset specialists who can advise you on your investment plans. Via SG Equipment Finance you can have the machine that you need, whether it is a used or a new machine. We are bank, brand, and supplier independent.

Developments in the Dutch Graphic Industry

The market demands smaller editions and faster runs. The customer's economic recovery results in growing revenues and better yields. The competition is still high and the margins remain low due to overcapacity in production assets and new technological developments.

Financing with 1 risk spreading

Do you only have one client? Most likely not. Within your order portfolio you spread your risks. By using a financing company that is not related to one of the Dutch banks you diversify your financial sources and receive an independent leasing proposal.

Adapt instalments to orders?

Have you recently acquired an order for which an investment in new machinery is necessary? Align your payments with your cash flow. With this order you can repay a large part of the machine. After the order is finished the instalments can be reduced in order to keep affordable the machine with a lower degree of occupation. This way of financing is called **Cashflow Matching** lease.

Why do business with SG Equipment Finance?

Being an entrepreneur you want to consult somebody with knowledge of your business.

SG Equipment Finance has over 50 years of experience in the Printing Industry.

This means for you:

- A business partner that knows your machines and maintains good contacts with both machine suppliers and users.
- Asset based finance: we take the value of the machine as security for the lease.
- A young and fast growing organisation with fresh view on leasing, one contact person and clear and direct communication.

Which machines can be leased?

- Sheet fed offset presses
- Computer to Plate equipment
- Web based offset presses
- Saddle stitchers
- Folding machines
- mail processing envelope inserters
- Cutting machines



Off-balance financing?

Despite investment no balance extension. The machine will be entered as asset on the Lessors balance sheet and you have complete economic use of it.

Advantages:

- Unaffected balance ratios
- No VAT to be paid in advance
- Maintain working capital
- At contract end, you can choose to:
 - continue renting the machine, or
 - buy the machine, or
 - return the machine.



More info?

Please contact our business and asset specialist, **Frederick Meerbergen**.

With him you can discuss all different financing possibilities.

T: +32 3 220 00 38

M: +32 492 97 96 42

E: frederick.meerbergen@sgef.be